# EXHIBIT A(5)

#### Unknown

Brian.Snider@HHFD.COM Tuesday, February 10, 2004 11:49 AM cmcguire@DEPAUW.EDU From: Sent:

To: Hennessee Subject:



DePauw Iniversity.xls (26 KB

Attached are preliminary returns for the portfolio in January. Regards, Brian (See attached file: DePauw University.xls)

Honnessee Hedge Fund Advisory Groun

|     | <b>A</b>          | Hennessee Hedge Fund Advisory Group  |             | <u> </u>     | <b>F</b>           |
|-----|-------------------|--|-------------|--------------|--------------------|
| _   |                   | 04 Doutfolio Doufoumonno Man   |             |              |                    |
| 1   |                   | 04 Portfolio Performance Moni  | tor Pr      | epared i     | or DePau           |
| 2   | Law in the second |  |             |              |                    |
| 3   |                   |  | YTD         | Current<br>% | 2004 (cst.)        |
| 5   |                   | Manager  | Return      | Weighting    | Beginning<br>Value |
|     |                   | TQA Vantage Plus Fund Ltd.   | 2.02%       | 7.54%        | T ATUC             |
| 7   |                   | 1 2: 1 mmgo 1 mm 1 mm 2 m  | 2.02.70     | 7.5470       | \$750,000          |
| 8   |                   | Hennessee Convertible Arbitrage Index  | 1.41%       | 7.54%        | Ψ730,000           |
| 9   |                   | Ascend Offshore Fund, Ltd.   | 0.90%       | 9.95%        |                    |
| 10  |                   |  |             |              | \$1,000,000        |
| 11  |                   | Sandler Offshore Fund, Ltd.  | 1.10%       | 9.97%        |                    |
| 12  |                   |  |             | , :          | \$1,000,000        |
| 13  |                   | Hennessee Growth Index   | 1.90%       | 19.91%       |                    |
| 14  |                   | West Broadway Partners, Ltd.   | 1.50%       | 7.50%        | 1.1.               |
| 15  |                   | in a particular contraction of the second co | (1 + + 1) P |              | \$750,000          |
| .16 |                   | Hennessee Merger Arbitrage Index   | 0.90%       | 7.50%        |                    |
| 17  |                   | BBT Overseas Partners, L.P.  | 0.46%       | 12.38%       |                    |
| 18  |                   |  |             | 1- :4-21 1 1 | \$1,250,000        |
| 19  |                   | Hamilton Multi-Strategy Fund, Ltd.   | 0.22%       | 9.88%        | 1 1                |
| .20 |                   |  |             | 1.15484      | \$1,000,000        |
| 21  |                   | Ramius Fund, Ltd.  | 1.69%       | 12.53%       |                    |
| 22  |                   |  |             |              | \$1,250,000        |
| 23  | 11.               | Hennessee Multiple Arbitrage Index   | 1.33%       | 34.79%       |                    |
| 24  |                   | Bayou No Leverage Fund, LLC  | 1.04%       | 9.96%        |                    |
| 25  |                   |  |             |              | \$1,000,000        |
| 28  |                   | Galleon Diversified Fund, Ltd. Class A   | 3.93%       | 10.25%       |                    |
| 27  |                   |  |             |              | \$1,000,000        |
| 28  |                   | Hennessee Opportunistic Index  | 2.06%       | 20.21%       |                    |
| 29  |                   | Basswood Opportunity Fund, Inc.  | 1.88%       | 10.04%       |                    |
| 30  |                   |  | : : : -     |              | \$1,000,000        |

Hennessee Hedge Fund Advisory Group

|          | F           | G           | . н.     | 1                                     |
|----------|-------------|-------------|----------|---------------------------------------|
| :<br>.j. | w Univers   | ity         |          |                                       |
| 2        | 1000000     |             |          |                                       |
| 3        |             |             |          | % Return                              |
| 4        |             | Current     | \$ Gain/ | Since Jan. 1                          |
| ₽.       | January     | Value       | (Loss)   | or Inception                          |
| 6        | 2.02%       |             |          | ·                                     |
| 7        | \$765,150   | \$765,150   | \$15,150 | 2.02%                                 |
| 8        | 1.41%       |             |          |                                       |
| ω        | 0.90%       |             |          |                                       |
| 10       | \$1,009,000 | \$1,009,000 | \$9,000  | 0.90%                                 |
| 11       | 1.10%       |             |          |                                       |
| 12       | \$1,011,000 | \$1,011,000 | \$11,000 | 1,10%                                 |
| 13       | 1,90%       | An element  |          |                                       |
| 14       | 1.50%       |             |          |                                       |
| 15       | \$761,250   | \$761,250   | \$11,250 | 1.50%                                 |
| 18       | 0.90%       |             |          |                                       |
| 17       | 0.46%       |             |          |                                       |
| 18       | \$1,255,750 | \$1,255,750 | \$5,750  | 0.46%                                 |
| 19.      | 0.22%       |             |          |                                       |
| 20       | \$1,002,200 | \$1,002,200 | \$2,200  | 0.22%                                 |
| 21       | 1.69%       |             |          |                                       |
| 22       | \$1,271,125 | \$1,271,125 | \$21,125 | 1.69%                                 |
| 23       | 1.33%       |             |          | · · · · · · · · · · · · · · · · · · · |
| 24       | 1.04%       |             |          |                                       |
| 25       | \$1,010,400 | \$1,010,400 | \$10,400 | 1.04%                                 |
| 26       | 3.93%       |             |          |                                       |
| 27       | \$1,039,300 | \$1,039,300 | \$39,300 | 3.93%                                 |
| 28       | 2.06%       |             |          |                                       |
| 29       | 1.88%       |             |          |                                       |
| 30       | \$1,018,800 | \$1,018,800 | \$18,800 | 1.88%                                 |
|          |             |             |          |                                       |

#### Icnnessee Hedge Fund Advisory Group

|    |  | The messes Therefor and Marrison, Group   |          | 1               |                |
|----|--|---|----------|-----------------|----------------|
| _  | A  | B   | C        | D               | - E            |
| 3  | and the second s |   |          | Current         | 2004 (est.)    |
| 4  |  |   | YTD      | %               | Beginning      |
| 5  |  | Manager                                   | Return   | Weighting       | Value          |
| 31 |  | Hennessee Value Index                     | 1.82%    | 10.04%          |                |
| 32 |  | Grand Total                               |          | 100.00%         | \$10,000,000   |
| 33 |  |   |          |                 |                |
| 34 |  | S&P 500 DRI                               | 1.84%    |                 | ,              |
| 35 |  | MSCI EAFE (USD) Price Index               | 1.37%    |                 | :              |
| 36 |  | Russell 2000                              | 4.28%    |                 |                |
| 37 |  | NASDAQ                                    | 3.13%    |                 |                |
| 38 |  | Hennessee Hedge Fund Index                | 2.14%    |                 |                |
| 39 |  |   |          | 111447.004      |                |
| 40 |  |   |          |                 |                |
| 41 | Portfolio Return [AIMR Standards]:   | <u> </u>                                  |          | 1               |                |
| 42 |  | Time Weighted:                            | 1.44%    | 4442.11.11.11.1 |                |
| 43 |  | Dollar Weighted:                          | 1.44%    |                 |                |
| 44 |  |   |          |                 | 5, 17, 1975    |
| 45 |  | See notes on the Statement of Cash Flows. |          |                 |                |
| 46 |  |   |          |                 |                |
| 47 |  |   |          |                 |                |
| 48 |  |   |          | · :             |                |
| 49 |  | Please feel free to contact your Hedge I  | Fund Con | sultant, Bri    | an Snider or I |

#### Honnessoe Hedge Fund Advisory Groun

|        |              |                  |  | TIGHICSSC    |  |  |  |  |  |
|--------|--------------|------------------|--|--------------|--|--|--|--|--|
| _      | F            | G                | Н  | 04 D -4      |  |  |  |  |  |
| 3      |              | C                | \$ Gain/                                     | % Return     |  |  |  |  |  |
| 4<br>5 | January      | Current<br>Value | (Loss)                                       | Since Jan. 1 |  |  |  |  |  |
| -      |              | Value            | (LUSS)                                       | or Inception |  |  |  |  |  |
| 31     | 1.82%        |                  |  |              |  |  |  |  |  |
| 32     | \$10,143,975 | \$10,143,975     | \$143,975                                    |              |  |  |  |  |  |
| 33     |              |                  |  |              |  |  |  |  |  |
| 4      | 1.84%        |                  |  |              |  |  |  |  |  |
| 5      | 1.37%        |                  |  | 1.           |  |  |  |  |  |
| 8      | 4.28%        |                  |  |              |  |  |  |  |  |
| 7      | 3.13%        |                  |  |              |  |  |  |  |  |
| 88     | 2.14%        |                  |  |              |  |  |  |  |  |
| 9      |              |                  | - <u>-                                  </u> |              |  |  |  |  |  |
| (0)    |              |                  |  |              |  |  |  |  |  |
| 11     |              |                  |  |              |  |  |  |  |  |
| 12     | 1.44%        |                  |  |              |  |  |  |  |  |
| 13     |              |                  |  |              |  |  |  |  |  |
| 14     |              |                  |  | <u> </u>     |  |  |  |  |  |
| 15     |              |                  |  |              |  |  |  |  |  |
| ю      | - :          |                  |  |              |  |  |  |  |  |
| 7      |              |                  |  |              |  |  |  |  |  |
| 18.    |              | 40.0             |  | 7            |  |  |  |  |  |

| _              | Α  | · B .                  | . 0              |
|----------------|--|------------------------|------------------|
| _              | 2004 Statement of Cash Flo                 | ws for DePauw Ur       | iversity         |
|                | 2007 2020 200 200 200 200 200 200 200 20   |                        |                  |
| í.             |  |                        |                  |
| 2              |  | 7                      |                  |
| 3              | Manager                                    | Date                   | Amoun            |
| 4              | Addition(s)                                |                        |                  |
| 5              | Ascend Offshore Fund, Ltd.                 | January 1, 2004        | \$1,000,000      |
| 6              | Basswood Opportunity Fund, Inc.            | January 1, 2004        | 1,000,000        |
| 7              | Bayou No Leverage Fund, LLC                | January 1, 2004        | 1,000,000        |
| 8.             | BBT Overseas Partners, L.P.                | January 1, 2004        | 1,250,000        |
| 9              | Galloon Diversified Fund, Ltd. Class A     | January 1, 2004        | 1,000,000        |
| 10             | Hamilton Multi-Strategy Pund, Ltd.         | January 1, 2004        | 1,000,000        |
| 11             | Ramius Fund, Ltd.                          | January 1, 2004        | 1,250,000        |
| 12             | Sandler Offshore Fund, Ltd.                | January 1, 2004        | 1,000,000        |
| 13             | TOA Vantage Plus Fund Ltd.                 | January 1, 2004        | 750,000          |
| 14             | West Broadway Partners, Ltd.               | January 1, 2004        | 750,000          |
| 15             |  |                        | \$10,000,000     |
| 16             |  |                        |                  |
| 17             |  |                        |                  |
|                | Notes:                                     |                        |                  |
|                | Performance numbers are obtained from the  | managers and are upand | ited estimates.  |
| ٠.             | Numbers are net of management and incenti- | ve fees and should not | e used for tax   |
| 19             | ригрозев                                   |                        |                  |
|                | Performance data is not confirmed by Henne | same Group LLC, and n  | representation i |
|                | made with respect to the accuracy and comp |                        |                  |
| 20             | made with tempora to an accuracy and comp  |                        |                  |
| <del>2</del> 1 | Performance numbers are subject to change. |                        |                  |

# EXHIBIT A(6)

#### Unknown

From: Sent: Brian Snider [Brian Snider@HHFD COM] Friday, September 24, 2004 1:29 PM

To:

Carla McGuire

Subject:

RE: Hedge Fund Primer





2004 HF 101 pic17451.pcx (2 KB) ISTER TEMPLATE.pr

I realized that the misperceptions presentation is entirely in the HF 101 presentation, so here it is. We'd be more than willing to physically give the presentation since there are some items that might need to be explained in more detail. Which reminds me, do you want us to present at your investment committee meeting annually? If so, the January meeting might be best, especially if it's in Florida. Do you have a date?

Email me back when you receive it since it's a large document. Brian (See attached file: 2004 HF 101 MASTER TEMPLATE.ppt)

"Carla McGuire" <cmcguire@depauw.edu> on 09/24/2004 10:50:53 AM

To: "Brian Snider" <Brian.Snider@hhfd.com>

Subject: RE: Hedge Fund Primer (Embedded image moved to file: pic17451.pcx)

Brian,

If you would send them, that would be great.

Thanks,

Carla

Carla C. McGuire, CFA Chief Investment Officer DePauw University 1575 Dietrich Chase Lane St. Louis, MO 63021 Phone 636-527-7502 Fax 636-527-9185

----Original Message----

From: Brian Snider [mailto:Brian.Snider@HHFD.COM]

Sent: Friday, September 24, 2004 9:31 AM

To: Carla McGuire

Subject: Re: Hedge Fund Primer

Carla, I've attached the pertrac exports.

We have a few presentations that would serve as a hedge fund primer. The first is a presentation that we've titled "Hedge Fund 101", which is a fairly lengthy presentation covering the history of shorting, how hedge funds make money via preservation of capital/compounding, performance metrics, and miscperceptions. I believe the presentation

that I brought to the committee meeting in January was one called "Hedge Fund Misperceptions". I'm more than happy to email those to you if you want. Brian (See attached file: ESS Depauw Managers.xls)

"Carla McGuire" <cmcguire@depauw.edu> on 09/23/2004 05:31:48 PM

To: "Brian Snider" <Brian.Snider@hhfd.com>

Subject: Hedge Fund Primer (Embedded image moved to file: pic07616.pcx)

Brian,

I have had a few requests from Board members for some background on Hedge Funds. I know last January you had put a small book together on this topic. Is it possible to e-mail me that information so I can have it available at the Board meeting?

Thanks,

Carla

Carla C. McGuire, CFA Chief Investment Officer DePauw University 1575 Dietrich Chase Lane St. Louis, MO 63021 Phone 636-527-7502 Fax 636-527-9185



E. LEE HENNESSEE
Managing Principal
CHARLES J. GRADANTE
Managing Principal

500 FIFTH AVENUE, 47TH FLOOR NEW YORK, NY 10110 TEL (212) 857-4400 FAX (212) 768-8190

# Hedge Funds 101

[Confidential and Proprietary]

HEDGE FUND ADVISORY

The following presentation contains proprietary information.

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- I. Evolution of Hedge Funds
- II. Why Invest in Hedge Funds
- III. Hedge Fund Portfolio Management
- IV. Downside Risk Management
- V. Hedge Fund Misconceptions



# I. Evolution of Hedge Funds



### **Purpose of Presentation**

- Educate and inform the audience about the fundamental operations and principals of hedge funds and their investment strategies
- Dispel common notions about hedge funds
  - "Shorting is un-American"
  - "Selling something you don't own should be illegal"
  - "Hedge funds are cowboys whose reckless management of money will surely cause systemic problems for the market"
  - "The whole concept of hedging (i.e. shorting) is flawed"



#### **Evolution of Hedging**

- The use of the term "hedge" has its origins in the agriculture industry
- Farmers were the first "hedgers" by selling crops or cattle yet to be harvested at
  a fixed price for future delivery. In doing so, they locked in a price and were
  not exposed to future market fluctuations
  - Selling unplanted crops for future delivery.....SHORT SALE
  - In essence, they "hedged" their market exposure for the period of time it took them to harvest their product
- Hedge funds pursue a similar strategy of selling equities short to reduce the exposure to future market fluctuations
- In a market correction, the short portfolio would outperform the long portfolio or at least "hedge" (or reduce) the decline in the long portfolio's value
- In a bull market, the long portfolio would outperform the market, while the short portfolio would not be a drag on performance

# HEDGE FUND ADVISORY

### Farmer.....Risk Management Concept

#### Controllable Risk

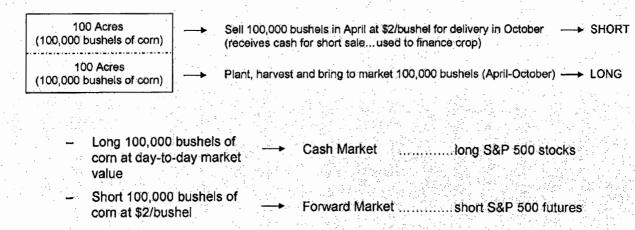
- What crop to plant
- · When to plant and harvest
- To "hedge" or "not to hedge"

#### Non-Controllable Risk

- Nature Risk (Weather, Earthquake)
- Political Risk (War, Trade)
- Monetary Risk (Fed Tightening, Financing Cost)
- Fiscal Risk (Budget Deficit, Govt. Subsidies)
- Market Imbalances (Supply/Demand for Crop)
- Market Panic (September 11, 2001)



### **Evolution of Hedging**



- Possible Outcomes...hedged in all scenarios...market neutral
  - Price of corn goes above \$2/bushel
  - Price of corn drops below \$2/bushel
  - Price of corn closes at \$2/bushel



### What is a Hedge Fund

- The fund is a private offering of interest in a limited partnership
  - A private "pool" of capital for accredited investors
  - Offering memorandum
  - Investor due diligence
- The general partner is usually the money manager
- The degree of hedging varies. In fact, some do not hedge at all while others simply buy S&P puts in lieu of shorting equities
- The Hennessee Group has identified 23 hedge fund styles (i.e., growth, value, international, etc.). The Hennessee Hedge Fund Indices<sup>®</sup> are used as a benchmark for the hedge fund industry

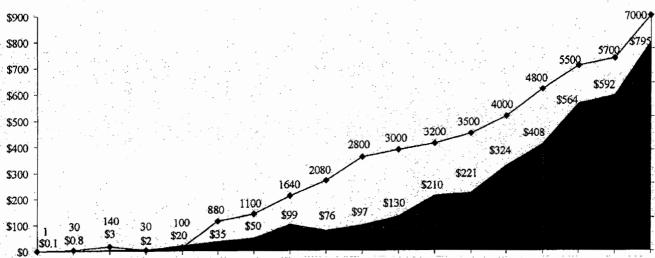


# Time Line of Hedge Funds

| 1950's                       | 1960's  | 1970's               | 1980's  | 1990's  | Mid 1990's                                   | 2000's                                      |
|------------------------------|---|----------------------|---|---|--|---|
| HEDGE<br>FUNDS<br>A.W. Jones | George Soros<br>Michael<br>Steinhardt                 | Leon Levy            | Julian<br>Robertson<br>Bruce Kovner<br>Mark Kingdon<br>Stanley<br>Druckenmiller | Leon<br>Cooperman<br>Moore Capital<br>Mark Strome     | Long-Term Capital Management Maverick Pequot | Och-Ziff<br>Wellington<br>Farallon<br>Andor |
| FUND<br>OF<br>FUNDS          | Investors Overseas Services Leverage Capital Holdings | Haussman<br>Holdings | GAM Genessee Ivy Alpha Optima   | Collins Evaluation Associates Permal Quota CommonFund | Citibank Chase TIFF                          | Schwab  Oppenheimer  Insurance Companies    |
| # Of FOF                     | 0   | 1                    | 3   | 10  | 250  | 2100  |
| # Of HF                      | 100   | 30                   | 100   | 1000  | 3000   | 7000  |



## Hedge Fund Assets vs. Number of Hedge Funds



Jan-50 Jan-60 Jan-71 Jan-74 Jan-87 Jan-92 Jan-93 Jan-94 Jan-95 Jan-96 Jan-97 Jan-98 Jan-99 Jan-00 Jan-01 Jan-02 Jan-03 Jan-04

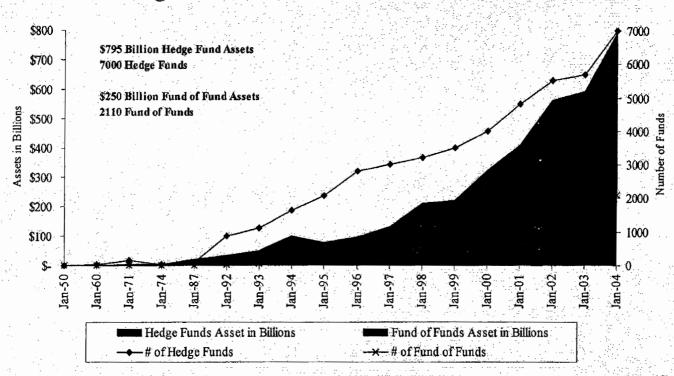
Asset in Billions - # of Hedge Funds

Source: Hennessee Group LLC

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## Hedge Fund Growth vs. Fund of Fund Growth



Source: Hennessee Group LLC

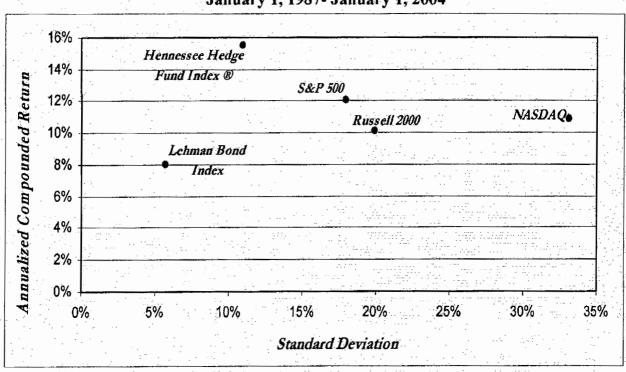
12



# II. Why Invest in Hedge Funds



#### Hedge Funds Versus Other Asset Classes January 1, 1987- January 1, 2004



The above information has been obtained from sources believed to be reliable, but no guarantee is made with respect to its accuracy. Past performance is no guarantee of future returns.



## Hennessee Hedge Fund Index®

1987-2003

|                             |                           |         |         |         |        |          |         |        |        |           |           |            |        |         |         |        | 1. 1. 1 |        |
|-----------------------------|---------------------------|---------|---------|---------|--------|----------|---------|--------|--------|-----------|-----------|------------|--------|---------|---------|--------|---------|--------|
|                             | 1947-1961 1967-2013       |         |         |         |        | <u>,</u> |         |        |        | YEARLY RE | TURNS (NE | T OF TRES) | 4.12   | 1 .     |         |        |         |        |
|                             | Average Austral Stugsters |         |         |         |        |          |         |        | - 1    |           |           |            | 1 11   |         |         |        |         |        |
| STYLE                       | Return Deviction          | 2003    | 2002    | 2001    | 2010   | 1999     | 1598    | 1397   | 1996   | 1995      | 1994      | 1593       | 1992   | 1991    | 1910    | 1989   | 1988    | . 1987 |
| HENNESSEE HEDGE FUND INDEX  | 1535% 10.95%              | 19.88%  | -3,51%  | 3.98%.  | 7.61%  | 32.59%   | 1.77%   | 15.58% | 17.22% | 1523%     | 0.81%     | 21.34%     | 18.50% | 31,80%  | 14.76%  | 30,37% | 26.26%  | 15.24% |
| HENNESSEE CORRELATED**      | 15.88% 11.72%             | 22.63%  | 8.19%   | 1,34%   | 9.20%  | 41.88%   | 9.41%   | 20.61% | 19.81% | 25.33%    | 2.49%     | 18.00%     | 18.12% | 28,60%  | 10.08%  | 21.67% | 19.29%  | 15.61% |
| HENNESSEE NON CORRELATED*** | 1227% BKIK                | 12.74%  | 1.90%   | 8.66%   | 938%   | 14.59%   | 246%    | 13.61% | 15.93% | 16.19%    | 1.93%     | 17.76%     | 14.02% | 17.96%  | 9.92%   | 11.90% | 38,92%  | 5.65%  |
| GLOBAL/MÁCRO                | 1462% 1801%               | 27.56%  | -1.45%  | 1.43%   | 134%   | 42.73%   | -13.62% | 16.90% | 19.08% | 11.09%    | -5.09%    | 42.07%     | 14.52% | 42.30%  | 10.61%  | 40.85% | 19.29%  | 1.10%  |
| SAP 500                     | ;1205% 17,97%             | 28.69%  | -22.10% | -11.88% | 9.09%  | 21.04%   | 28.58%  | 33.38% | 22.90% | 37,57%    | 1.32%     | 10.0796    | 7.64%  | 30.46%  | 3.11%   | 31.68% | 16.61%  | 5.25%  |
| DITA                        | 1037% - 1473%             | 25.33%  | -16,76% | 1,10%   | 6.15%  | 25.19%   | 1011%   | 22.65% | 26.02% | 33.46%    | 2.15%     | 13.73%     | 4.15%  | 20.33%  | 4.34%   | 26.96% | 11.85%  | 2.26%  |
| Dissell 2809                | 19.57%                    | 45.39%  | -21.57% | 1.03%   | 4.21%  | 19.64%   | 3.44%   | 20,54% | 14.78% | 26.21%    | -3.18%    | 17.01%     | 16.35% | 43,68%  | -21.47% | 14.20% | 22.37%  | 9.34%  |
| PASDAQ                      | 10,83% 33.11%             | \$0.01% | 31.52%  | -21.04% | 39.28% | 85.61%   | 39.62%  | 21.64% | 22.70% | 39.92%    | 3.20%     | 14.75%     | 15.46% | \$6.88% | -17.82% | 19.23% | 15.41%  | -5.25% |
| Lebissir Bend Index         | 1.57% 5.02%               | 4.30%   | 9.82%   | 8.98%   | 10.10% | 0.39%    | 8.42%   | 7.86%  | 2.89%  | 15.30%    | -2.33%    | 8.78%      | 7.58%  | 16.13%  | 8.29%   | 14.23% | 7.59%   | 2.30%  |

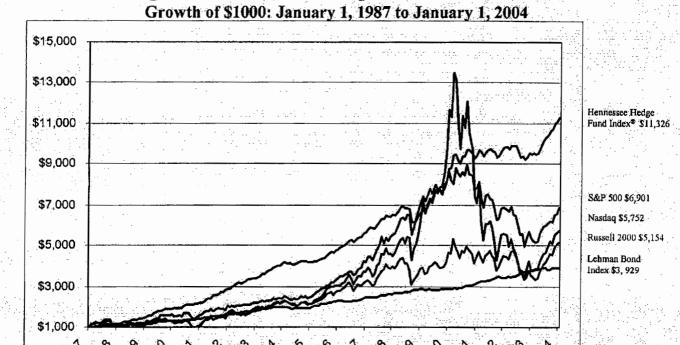
- Hedge funds have experienced only 1 down year since 1987, while, in the same period, the S&P 500 has had four down years
- Hedge funds have outperformed the S&P 500 in 10 of the last 17 years.
- Since 1987, annualized returns for hedge funds have outperformed the S&P 500 with one-third of the volatility

The Hennessee Hedge Fund Lides is believed to represent over helf of the capital in the industry and is an equally weighted average of the funds in the Heinressee Hedge Fund Indices. Returns are not of fees and unsudited.

The above information has been obtained from sources believed to be reliable, but no guarantee of made with respect to its accuracy. Past performance is no guarantee of future returns



## **Hedge Funds Versus Comparative Benchmarks**

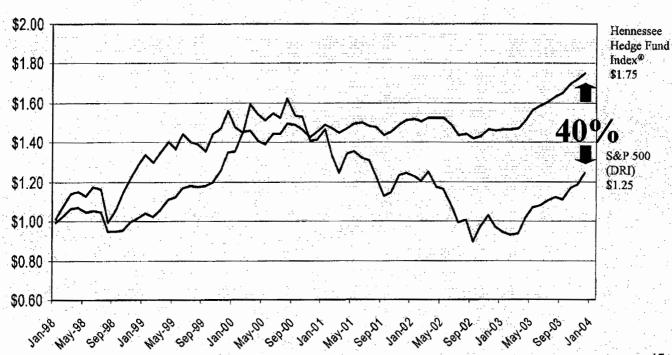


the above information has been obtained from sources believed to be religible, but no guarantee is made with respect to its accuracy. Pag performance is no guarantee of fishing return



# Bull/Bear Market Comparison

Growth of \$1: Jan. 1, 1998 to Jan. 1, 2004

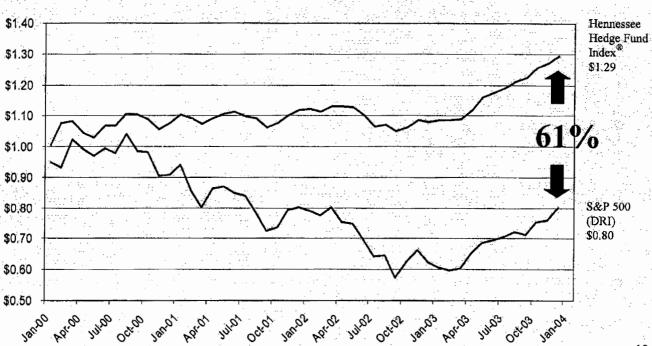


Source: Hennessee Group LLC

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#### Bear Market Comparison Growth of \$1: January 1, 2000 – January 1, 2004





## Hennessee Hedge Fund Indices®

2002

|   |         |                         |        |         |       |        | 1 11 11 11 |        | 60 BB 5 |        | 1. 1    |        |        |        |
|---|---------|-------------------------|--------|---------|-------|--------|------------|--------|---------|--------|---------|--------|--------|--------|
| 2002 (Net)                                | YTD     | % of mgrs.<br>>S&P, ytd | JAN    | FEB     | MAR   | APRIL  | MAY        | JUNE   | JULY    | AUG    | SEPT    | OCT    | NOV    | DEC    |
| HENNESSEE HEDGE FUND INDEX <sup>®</sup>   | 3.51%   | 92.27%                  | 0.36%  | -0.80%  | 153%  | 0.07%  | -0.20%     | -2.38% | -3.27%  | 0.53%  | -1.77%  | 0.93%  | 2.41%  | -0.68% |
| CORRELATED**                              | 8.19%   | 87.86%                  | 0.44%  | -1.84%  | 2.62% | 0.74%  | -0.79%     | 3.28%  | 4.56%   | 0.33%  | -2.72%  | 1.71%  | 3.65%  | -2.15% |
| NON-CORRELATED**                          | 1.90%   | 97.69%                  | 1.10%  | -0.34%  | 0.64% | 0.66%  | 0.28%      | 1.20%  | -1.90%  | 0.45%  | -0.28%  | 0.06%  | 1.43%  | 1.05%  |
| GLOBAL                                    | 1.45%   | 95.38%                  | 1.19%  | 1.13%   | 0.78% | 0.41%  | 0.34%      | -2.32% | -3.14%  | 1.29%  | -2.30%  | 0.60%  | 1.16%  | -0.45% |
| S&P 500 W/DIV                             | -22.10% |                         | -L46%  | 1.93%   | 3.76% | -6.06% | -0.74%     | -7.12% | -7.79%  | 0.66%  | -10.87% | 8.80%  | 5.89%  | -5.88% |
| ОЛА                                       | -16.76% |                         | -1.01% | 1.88%   | 2.95% | 4,40%  | 0.21%      | 6.87%  | 5.48%   | -0.84% | -12.37% | 10.60% | 5.94%  | 6.23%  |
| MSCI EAFE (USD) PRICE INDEX               | -17.52% |                         | -5.36% | 0.57%   | 5.11% | 0.45%  | 0.93%      | 4.14%  | 9.94%   | -0.47% | 10.88%  | 5.30%  | 4,42%  | -3.42% |
| RUSSELL 2000                              | -21.57% |                         | 1.11%  | -2.84%  | 7.90% | 0.83%  | -4.54%     | -5.09% | -15.18% | 0.37%  | -734%   | 3.10%  | 8.80%  | 5.72%  |
| NASDAQ                                    | -31.52% |                         | 0.84%  | -10.47% | 6.58% | -8.51% | -4.19%     | 9.44%  | -9.22%  | 1.01%  | -10.86% | 13.45% | 11.21% | -9.69% |
| LEHMAN BROS. INT. GOVT. CORP. BONDS INDEX | 9.82%   | 10 T                    | 0.52%  | 0.79%   | 1.52% | 1.65%  | 1,00%      | 0.86%  | 1.18%   | 1.49%  | 1.79%   | -0.39% | -0.09% | 2.18%  |

- 1) Hedge funds outperformed the S&P 500 in 8 of the 12 months in 2002
- 2) Hedge funds outperformed the NASDAQ in 8 of the 12 months in 2002
- 3) Hedge funds outperformed in all S&P 500 down months

<sup>\*</sup>CORRELATED: Long/Short Equity; NON-CORRELATED: Event/Arbitrage and Short Bias.

<sup>\*\*</sup>Includes International, Government and Corporate bonds



## Hennessee Hedge Fund Indices®

2003

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|--|--------|-------------------------|--------|--------|--------|-------|--------|--------|-------|-------|--------|----------|-------|-------|
| 2003 (Net)   | YTD    | % of mgrs.<br>>S&P, ytd | JAN    | FEB    | MAR    | APRIL | MAY    | JUNE   | JULY  | AUG   | SEPT   | OCT      | NOV   | DEC   |
| HENNESSEE HEDGE FUND INDEX   | 19.88% | 30%                     | 0.75%  | 0.26%  | 0.48%  | 2.77% | 3.61%  | 1.46%  | 1.28% | 1.65% | 1.04%  | 2.64%    | 1.08% | 1.82% |
| CORRELATED**   | 22.63% | 33%                     | 0.35%  | 0.90%  | 0.49%  | 3.23% | 5.07%  | 1.75%  | 2.17% | 1.97% | 0.45%  | 2.95%    | 1.50% | 1.69% |
| NON-CORRELATED**   | 12.74% | 19%                     | 1.63%  | 0.52%  | 0.46%  | 1.68% | 1.66%  | 0.85%  | 0.28% | 0.28% | 132%   | 1.50%    | 0.77% | 1.10% |
| GLOBAL   | 27.56% | 39%                     | 0.03%  | 0.04%  | 0.49%  | 3.77% | 3.56%  | 1.92%  | 0.78% | 3.73% | 2.16%  | 4.17%    | 0.50% | 3.67% |
| S&P 500 W/DIV  | 28.69% |                         | -2.62% | -1.50% | 0.97%  | 8.24% | 5.27%  | 1.28%  | 1.76% | 1.95% | 1.06%  | 5.66%    | 0.88% | 5.24% |
| ОЛА  | 25.33% | : '                     | 3.45%  | -2.02% | 1.28%  | 6.11% | 4.37%  | 1.53%  | 2.76% | 1.97% | -1.49% | 5.67%    | 0.19% | 6.86% |
| MSCI EAFE (USD) PRICE INDEX  | 35.29% |                         | 4.23%  | -2.47% | -2.39% | 9.38% | 5.66%  | 2.19%  | 231%  | 2.16% | 2.92%  | 6.17%    | 2.08% | 7.77% |
| RUSSELL 2000   | 45.39% |                         | -2.85% | 3.13%  | 1.12%  | 937%  | 10.62% | 1.67%  | 6.17% | 4.50% | -1.96% | 8.31%    | 3.46% | 1.90% |
| NASDAQ   | 50.01% |                         | -1.09% | 1.26%  | 0.27%  | 9.18% | 8.99%  | 1.68%  | 6.92% | 4.35% | -1.30% | 8.13%    | 1.45% | 2.20% |
| LEHMAN BROS. INT. GOVT. CORP. BONDS INDEX  | 430%   | :                       | 0.01%  | 1.41%  | 0.10%  | 0.76% | 2.01%  | -0.07% | 2.72% | 0.24% | 2.53%  | 0.94%    | 0.14% | 0.87% |

- 1) Hedge funds outperformed the S&P 500 in 5 of the 12 months in 2003.
- 2) Hedge funds outperformed the NASDAQ in 3 of the 12 months in 2003
- 3) Hedge funds outperformed in all S&P 500 down months

<sup>\*</sup>CORRELATED: Long/Short Equity; NON-CORRELATED: Event/Arbitrage and Short Bias.

<sup>\*\*</sup>Includes International, Government and Corporate bonds



#### **Hedge Fund Performance Characteristics**

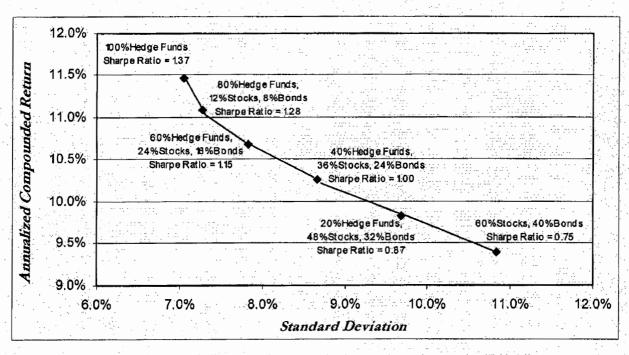
(1987-2003)

- · Hedge funds outperformed in:
  - AVERAGE MARKETS (S&P 500 Index +4% to +20%). Historically, the S&P has had an average annual return of 12% with a standard deviation of 8% (e.g., 1988, 1992, 1993, 1999)
  - DOWN MARKETS, especially those having a major correction (e.g., 1987, 1990, 2000, 2001, 2002) and those having a minor correction (e.g., 1994)
- Largely due to the losses associated with conservative positioning, hedge funds
  underperformed in markets characterized by excessive valuation, speculative trading
  and momentum trading (e.g. 1995-1998, 2003), largely due to the losses associated with
  hedging.
- When included as part of a traditionally managed portfolio, hedge funds can lower volatility (standard deviation), while enhancing overall returns
- Unlike traditionally managed portfolios, hedge funds are both an offensive and defensive investment approach
  - Hedge funds participate on the upside in a bull market and protect capital in a market crash or an extended bear market



# The Value of Hedge Funds in a Diversified Portfolio

Efficient Frontier Analysis: January 1, 1993 - January 1, 2004





# III. Hedge Fund Portfolio Management